

Exclusive representation for exceptional makers in The Bahamas.

WHO WE ARE

Distant Shore is a Nassau trading house built to bring a small number of exceptional makers to the bars, resorts and tables of The Bahamas, and to represent them the way they would represent themselves.

THE MARKET

Seven hundred islands serving some of the most discerning guests in the world, all supplied across open water. Resorts and hotels, cocktail bars and restaurants, private islands and clubs, yacht provisioning and fine retail.

WHAT WE CARRY

Bitters & tinctures	Syrups & cordials	Tonics & mixers	Bar tools & glass
Garnish & botanicals	Vermouths & aperitifs	Salts, sugars & rimmers	Bar consumables

WHAT WE COMMIT TO

01 Placement that builds reputation.

Your product in the venues that shape how it is seen, not simply wherever it will sell.

02 Brand standards, protected.

Presentation, pricing discipline and serving guidance held from shelf to serve.

03 One roof for the hard parts.

Import, duty, climate-controlled storage and delivery across the islands, handled in-house under our own customs brokerage licence and bond.

04 Clear reporting, every 90 days.

Where your product lives, how it moves, and what we are learning.

05 Terms built to last.

Exclusive across The Bahamas for three years, renewable in three-year terms.

HOW WE WORK

Selection We meet you, try the range behind a working bar, and agree terms directly.	Carriage Temperature-controlled freight, insured and tracked, customs managed.	Keeping Climate-stable storage on New Providence until the day it is called for.	Placement Delivered with provenance and the reason it belongs on the back bar.
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BEGIN A CONVERSATION

partners@distantshoretrading.com

Clarence
CLARENCE, FOUNDER